



## P R E S S   R E L E A S E

### Boutsen Aviation welcomes Laurent Saissi as Director of International Sales & Strategy



Monaco, July 6, 2026 — Boutsen Aviation is proud to announce the appointment of Laurent Saissi as Director of International Sales & Strategy, strengthening the company's international development and strategic advisory capabilities in the business aviation market.



By Appointment to H.S.H. the Sovereign Prince of Monaco

With more than 25 years of experience across the full spectrum of aviation, Laurent Saissi brings to Boutsen Aviation a rare combination of technical expertise, operational insight, and high-level commercial experience. His career began in avionics engineering with Airbus, where he developed a strong technical foundation across major aircraft programs before moving into global customer support for leading airlines and military operators.

He later joined Dassault Aviation, where he spent nearly a decade supporting Falcon owners, operators, government clients, and VIP customers. During this period, he gained extensive experience in aircraft operations, technical support, upgrades, deliveries, pre-purchase inspections, and after-sales strategy.

Dominique Trinquet, President of Boutsen Aviation, commented: *“We are very pleased to welcome Laurent to Boutsen Aviation. His deep technical knowledge, international commercial experience, and strong understanding of the complete aircraft lifecycle make him a valuable addition to our team. Laurent’s client-first approach, discretion, and strategic vision are perfectly aligned with the values that have guided the company since its creation.”*



Building on this operational and customer-focused background, Laurent transitioned into business development and aircraft sales, advising UHNWIs, corporations, operators, and government clients across Europe, Africa, the Middle East, and Asia.

In his new role, Laurent Saissi will contribute to the company’s international sales development and strategic positioning, supporting clients in complex aircraft transactions and helping them structure tailored aviation solutions that protect long-term value.

With a 360° understanding of the aircraft lifecycle - from engineering and maintenance to acquisition, ownership, resale, charter, and fleet strategy - Laurent is recognized for his market insight, discretion, and ability to deliver trusted results in demanding international environments.

Since its creation, Boutsen Aviation has successfully completed more than 430 aircraft transactions worldwide, building a solid reputation as a first-tier player in Europe and beyond. The company remains committed to providing tailor-made solutions for operators, corporations, and private owners, accompanying them through every stage of the acquisition and ownership process.

Boutsen Aviation continues to build on its heritage of excellence, technical expertise, and passion for aviation, while expanding its international reach and strategic advisory services.



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