

A fast-paced summer for Boutsen Aviation: The market is back on the move



Monaco, August 5th, 2022 - With the business aviation market in bloom again, the Boutsen Aviation team has tackled the summer on a high note along with a series of aircraft sales and acquisition mandates.

Indeed, despite low pre-owned inventories, some of the world's most sought-after and highest-performing business jets produced to date are currently being offered for sale by the company.

Among them, three iconic models from the 'Falcon family' stand out. The first one is none other than the only **Dassault Falcon 8X** available on the market worldwide, a brand-new aircraft available for delivery in late 2022. It is followed by a 2010 **Dassault Falcon 7X** on the edge of a quick transaction. Last but not least, the 2005 **Dassault Falcon 900EXy** is listed as part of the only two available globally...



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With 39 Falcon's sold to date over the course of the company's history, the close relationship between Boutsen Aviation & the 'Dassault family' gets stronger every year. *"I remember the Falcon 7X first display in Bordeaux over seventeen years ago. At this point, I started to imagine selling it one day... The dream came true and that's how the journey with large-cabin Falcon models started,"* comments **Dominique Trinquet**, President.



Dominique Trinquet & Benjamin Ribouleau

To go on with aircraft opportunities, customers looking to fly nearly 4,500 nm under the **Gulfstream** flagship can consider an impressive **Gulfstream G500** produced in 2020. *"Despite the short-term operational restrictions on this aircraft, demand remains steady, and we anticipate a successful transaction over the next few weeks,"* explains **Benjamin Ribouleau**, Market Analyst. In addition, a gorgeous **Gulfstream G650ER** will soon be released to the market.

When it comes to mid-size business jets, one of the most popular models has recently joined the company for sale listings: a 2004 **Hawker 800XP**. The market is still very active for this mid-size twinjet business aircraft with an average of 5 monthly sales throughout 2022 and a regularly renewed inventory.

While the listings are filling up with beautiful units, 2022 is shaping up strongly with pre-owned transactions continuing at a high level and this paved the way to significant sales. **Boutsen Aviation** has been thrilled to announce the closing of an impressive **Airbus A340 VIP**. *"This transaction surely busted the previous weight records!"* comments **Timothée Marcie**, VP Sales. On top of that, a **Legacy 650**, a **Phenom 300**, and a **Citation CJ2+** have been sold by the company within a few months. *"This increasing business activity has been sparked by new users entering the market and the post-crisis low inventories making each new aircraft for sale highly attractive to buyers,"* concludes **Thierry Boutsen**, Chairman & Founder.

The fast-paced summer will turn into a faster-paced fall for **Boutsen Aviation**. The worldwide sales team continues to push ahead without losing a beat and is looking forward to taking on new challenges, each one bigger than the next.



Gulfstream G650ER (File Photo)

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