

PRESS RELEASE

Boutsen Aviation: the Rallye continues! Two Gulfstream G550 transactions in one week!

October 10th, 2017 – Traditionally, September is a hard working month for Boutsen Aviation, mainly because we are at the heart of the Monaco Yacht Show, in the bustle and hustle of its visitors, high-end clientele and partners coming from all around the world. Our sales team is very solicited with important meetings and events occurring throughout the month.



It is worth noticing that this year, the last week of September has proven to be even more special for Boutsen Aviation than usual. Indeed, we have closed two Gulfstream G550 transactions during the same week. This is the first time in our history that two Gulfstream G550 left our nest a few days apart. This success was a rewarding conclusion for September since we have moved up from 340 to 342 aircraft sold, within a few days.

“Demand remains high for the Gulfstream G550 model and finding the right aircraft becomes increasingly complex. It is crucial to have a global knowledge of the business aviation market and many international contacts to find the appropriate product” said Thierry Boutsen, Chairman.

These two sales represent our 20th and 21st Gulfstream transactions, a significant milestone for our records. Our sales team constantly highlights its expertise in each single transaction. Having a complementary team is a key asset to be successful. Therefore, we have a specialized member for each segment of the business aviation market.

September is barely finished and we are already ready for October. This week, sales team broker, **Timothée Marcie**, is in Las Vegas for the annual NBAA event taking place from October 10th to 12th. It is one of the most important meetings of the year and all the leading actors in corporate aviation will take part in the trade show.

Do not hesitate to schedule a meeting in Las Vegas to discuss your aviation project with us.

PRESS RELEASE

ABOUT BOUTSEN AVIATION



Thierry Boutsen - Chairman & Founder



Dominique Trinquet - President

Boutsen Aviation specializes in the complete management of corporate aircraft sales and acquisitions.

Expertise is our essence: Our entire sales team is comprised of former pilots, enabling the provision of first-hand knowledge in the highly specific industry of business aviation. With 20 years of experience, we ensure our clients' needs are met throughout every step of the transaction process, from commercial and technical to legal and administrative elements.

The relationship with our customers is based on trust and reliability: We value confidentiality and ethics, and are committed to providing outstanding service. For these reasons, we have been able to maintain the highest level of client satisfaction throughout our history.

Follow us on

