

Boutsen Aviation Takes Off into September

September 24, 2018 - Monaco - The summer holidays are over and the new season is in full force for the team of **Boutsen Aviation**. With the shortening of days, the activity within the company grows larger, including international trips, events, and new aircraft in the listing.



From September 5-7, Chairman **Thierry Boutsen** and **Sales Broker Timothée Marcie** partook in a trade mission to **China** with the **Monaco Economic Board**. The event was a part of a State Visit by **HSH Prince Albert II to China** for the inauguration of the **Grimaldi Forum's 'Princes and Princesses of Monaco'** exhibition in the **Forbidden City**. **Boutsen Aviation** was one of the 40-member delegation led by **MEB** amidst other companies in the public and private sectors. Over the course of the three-day-event, **Mr. Boutsen** and **Mr. Marcie** attended a series of networking sessions and presentations, connecting with existing and potential partners in the Chinese market.

Mr. Marcie having worked extensively in **China**, allowed for a first-hand and intimate connection with the region and its players. *"The mission with the MEB in Beijing was entirely aligned with our combined efforts over the past few years to participate in the growth of the soaring Chinese private aviation market"* he remarks, *"It allowed us to bring together our Chinese business development efforts and our Monaco industry representation, while enjoying an unforgettable experience with our peers from the delegation."* **Mr. Boutsen** adds, *"It was a highly successful trip for us, and we look forward to participating in such events again in the future together with MEB."*

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Shortly following the Chinese trip, **President Dominique Trinquet** and **Executive Vice-President Mathieu Pezin** left for **Moscow, Russia**, where they attended **RUBAE** (formerly JetExpo). *"We have many clients based out of Russia" says Mr. Pezin, "While the US and European sanctions have undeniably impacted the Russian economy, there are many Russian- based companies in need of a tool that only business aircraft can fill. I definitely believe that attending RUBAE allowed us to expand opportunities and create new networks in the region."*

The busy month of September does not end there: From the 26-29, the Port of Monaco will be filled with visitors and yachts attending the **Monaco Yacht Show**. *"We know*

that yachting and aviation target a similar market" remarks Mr. Boutsen, "making this event also highly relevant to our industry." **Boutsen Aviation** will be meeting and welcoming clients at their office headquarters located close to the Port. The company will also be co-hosting a private cocktail together with **Boeing Business Jets** for the occasion of the Show.

With the flurry of events occurring in September, the team at **Boutsen Aviation** has not stopped doing what they know best: buying and selling airplanes. They have recently added 4 new aircraft to its listing, including a **Global 5000**, a **Legacy 650**, an **Avro RJ70** and a **TBM 700A**, and have five aircraft currently in deal pending.

